

Using  $\ln$  to denote the natural logarithm, the general model estimated was as follows:

$$\ln Q_{jt} = \alpha_{0j} + \alpha_{1j} \ln Y_{jt} + \alpha_{2j} \ln P_{jt} + \alpha_{3j} \ln S_{jt} + \alpha_{4j} \ln H_{jt} + \alpha_{5j} \ln D_{jt} + \alpha_{6j} T_t + \varepsilon_{jt}$$

Where  $Q_{jt}$  = per person consumption of beef in region  $j$  in year  $t$

$Y_{jt}$  = real per person expenditure in region  $j$  in year  $t$

$P_{jt}$  = real retail price of beef in region  $j$  in year  $t$

$S_{jt}$  = real retail price of fish in region  $j$  in year  $t$

$H_{jt}$  = average number of people per household in region  $j$  in

year  $t$

$D_{jt}$  = population density in region  $j$  in year  $t$

$T_t$  = time in year  $t$

$j$  = region

$t$  = year, 1974 to 1994

$\alpha_{ij}$  = parameters to be estimated, for  $i = 1$  to 6

$\varepsilon_{jt}$  = error term