Ridley 1999 1 Page 1 of 7

Publications

Review B

Perspectives 1

Connections

General

Home 🖺

Contact Us

Biotechnology **B**

Congress Papers

Education

Agri Headlines

Food Headlines

Join 🖺

Presentations

Site Search

Who's Who₺

Information

Weekly Report

Commentary **L**

Research Site

Supply Chains









Introduction

- · Overview of Ridley
- Strategy "Why Ridley is in North America"
- The Cotswold Acquisition
- · Ridley Half Year Results
- Outlook

Overview of Ridley

- Ridley AgriProducts Australia's largest animal feed producer
- Ridley Inc. Top 10 producer of stockfeed in North America
- Cheetham Salt Largest refined salt producer in Australasia

Ridley 1999 1 Page 2 of 7

Why Ridley is in North America

- Limited growth opportunities in Australia
- Canadian market liberalisation
- Canadian market for stockfeed similar to Australia
- Size of opportunities match capital available

The Cotswold Acquisition

- Long term future for world pig industry is sound
- · Integration of genetics and nutrition
- Our own experience with Cotswold pig
- · Presents significant growth opportunities
- Potential to increase stockfeed sales
- Create strategic alliances with pig producers

Ridley 1999 1 Page 3 of 7

Ridley Half Year Results

· Operating Profit similar to last year

Net Profit Ridley Corporation

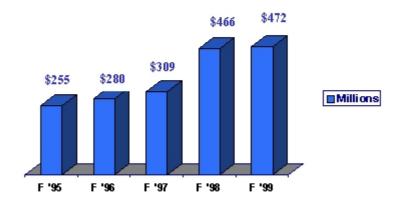


Ridley 1999 1 Page 4 of 7

Ridley Half Year Results

- · Operating Profit similar to last year
- · Sales Revenue up slightly

Sales Ridley Corporation



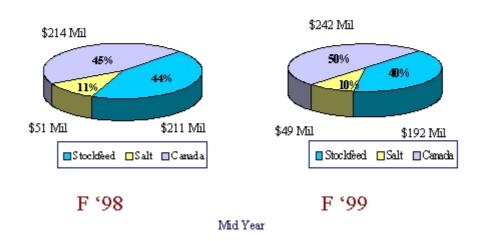
Mid Year

Ridley 1999 1 Page 5 of 7

Ridley Half Year Results

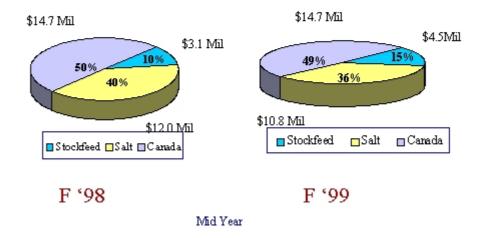
- · Operating Profit similar to last year
- · Sales Revenue up slightly
- Abnormal Items

Sales by Segment Ridley Corporation



Ridley 1999 1 Page 6 of 7

Profit by SegmentRidley Corporation



Ridley Half Year Results

- · Ridley Inc.
 - steady EBIT in difficult market
- · Ridley AgriProducts
 - improved EBIT, margins constant
 - restructuring plan

Ridley 1999 1 Page 7 of 7

Ridley Half Year Results

- Cheetham Salt
 - sales and EBIT decline but still a good result
 - -Indonesian opportunity
- · Pet Products
 - small and profitable

Outlook

- NEAR TERM
 - Difficult external environment
 - -Restructure AgriProducts
- LONG TERM
 - -AgriProducts strong upside potential
 - Cheetham to develop Indonesian potential
 - -Pet Products to increase sales
 - Ridley Inc. realise Cotswold potential