

Dairy Farming Post Deregulation

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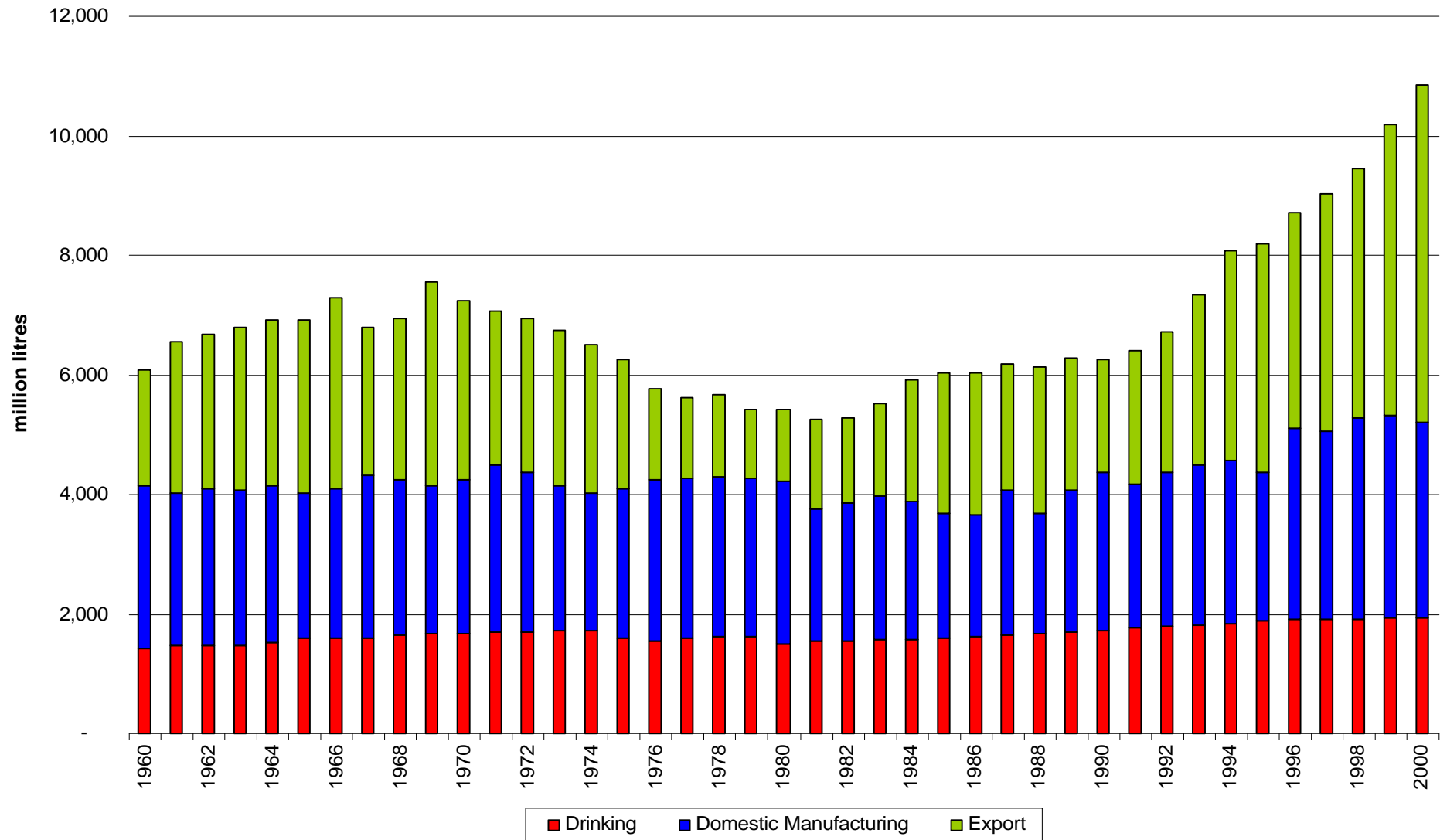
Deregulation

- Retail - 1 July 1998
- Processing - 1 July 1998
- Farm gate - 1 July 2000

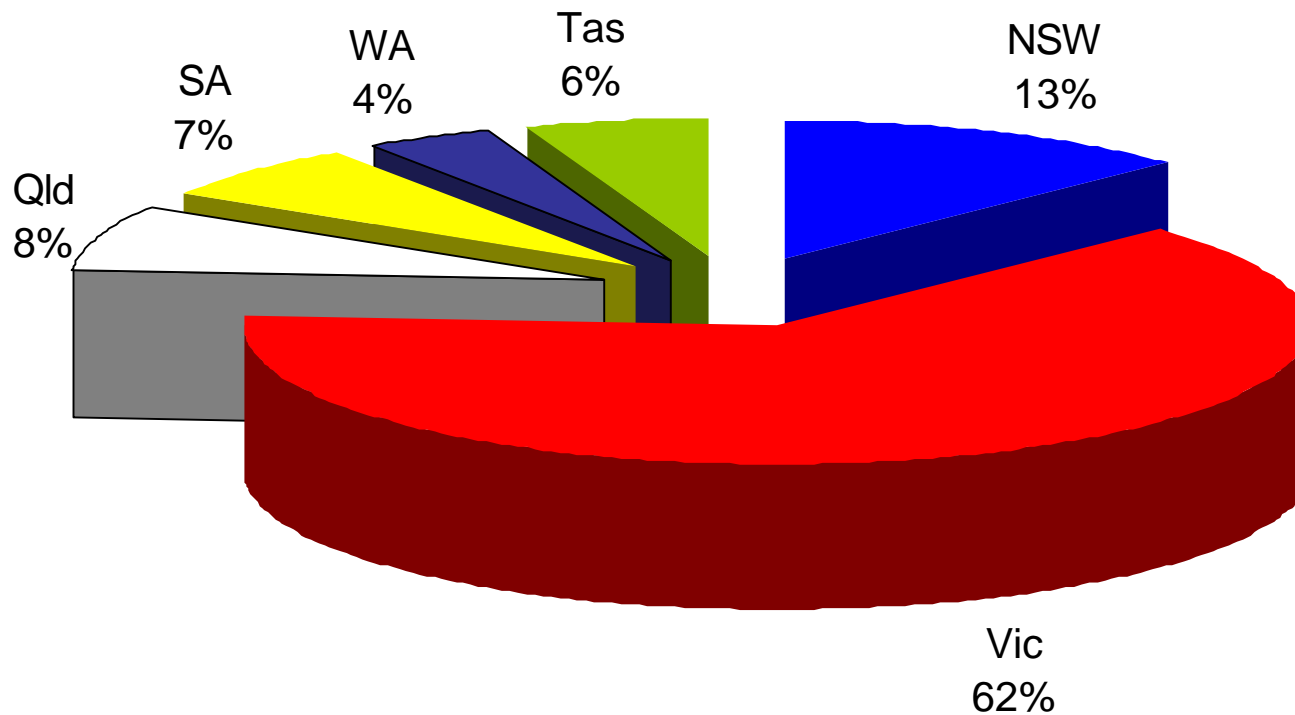
Why deregulate?

- Sunset of National Marketing arrangements
- National Competition Policy
- To remain internationally competitive
- Increasing emphasis on exports

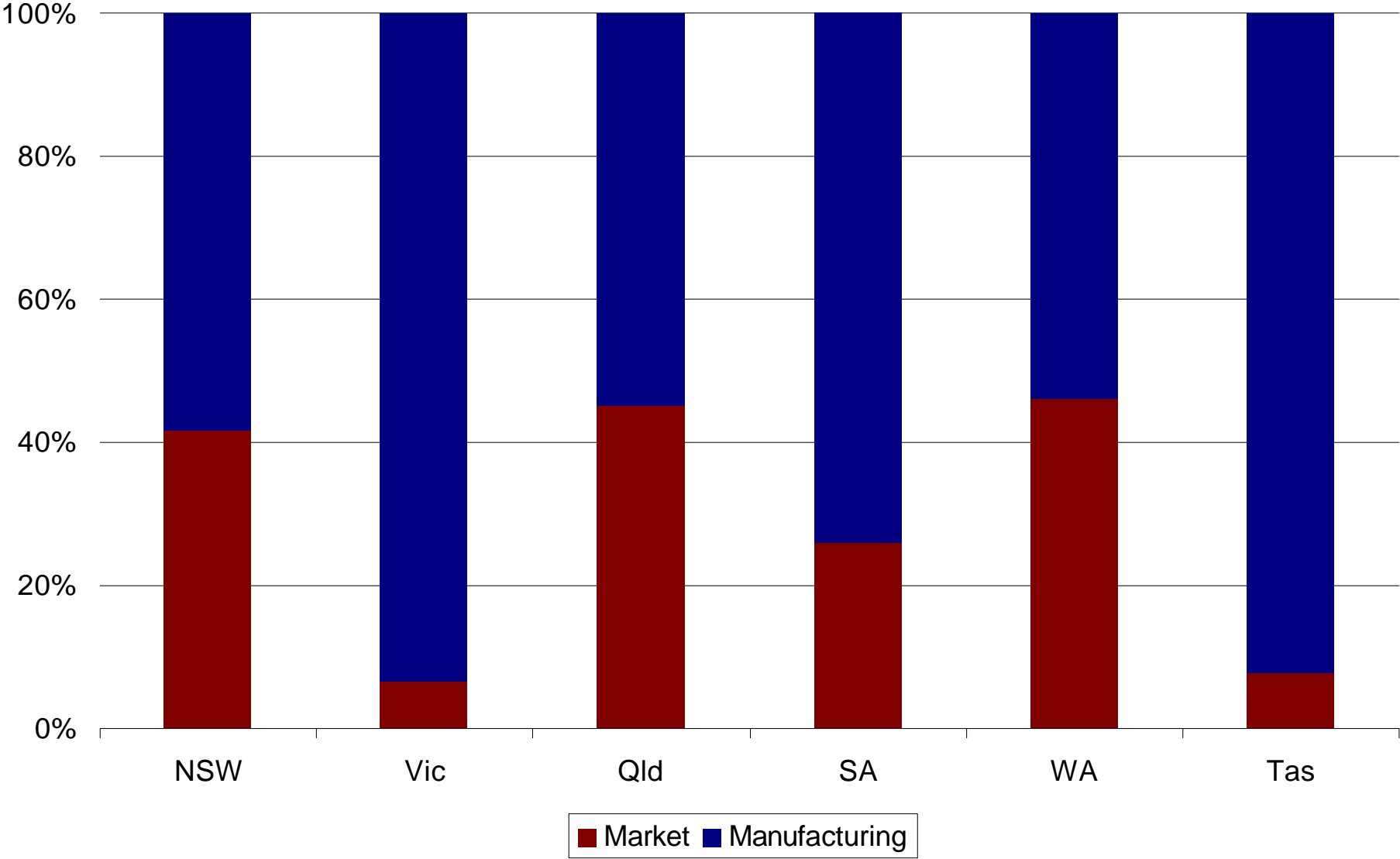
Australian milk production



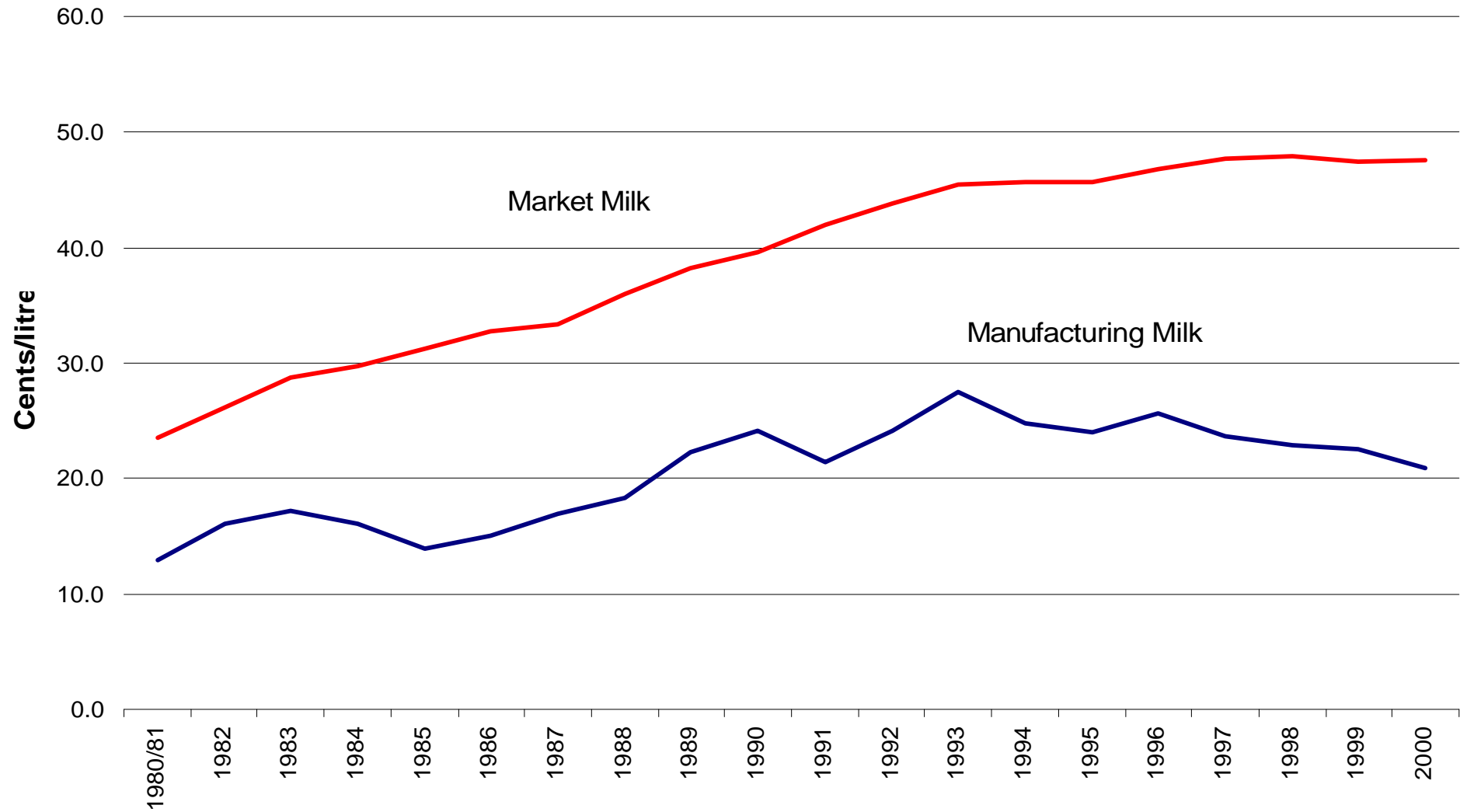
Milk production share by State



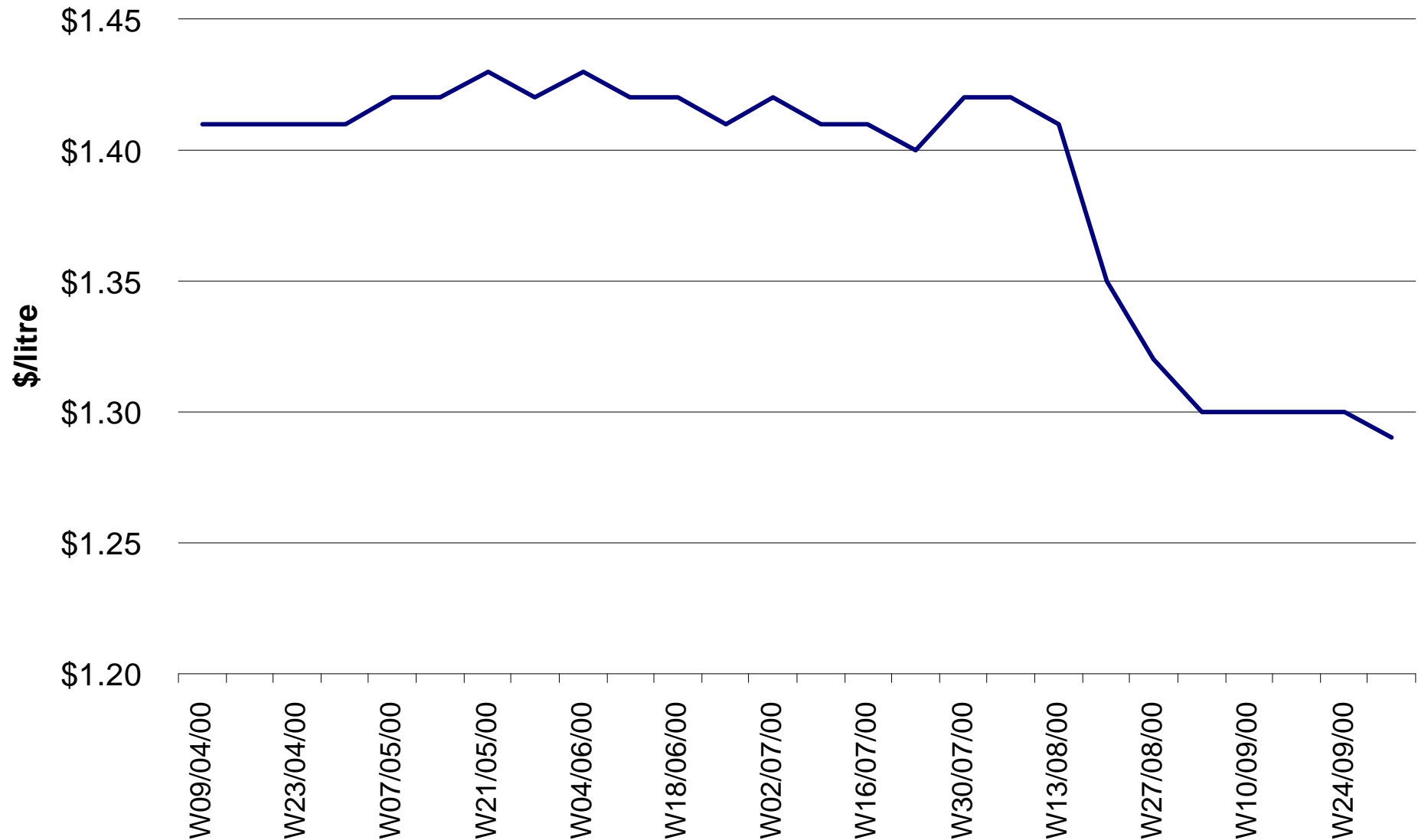
Marketing/Manufacturing share



Prices



Average retail milk price



Keys for profitability

- Dairy size - litres per year
- Production - litres/cow/day
- Feed - quantity, quality cost
- Cows - genetics, feed conversion rate
- Efficiency of farm layout

Who can survive?

NSW Dairy Farms

